HORIZON SUMMER 2015 : 2014 ANNUAL REPORT

Leading the Way

HOSPITAL FOR SPECIAL SURGERY





HSS: 2015

FOCUS

CONNECT

A Beacon of Value

Mobility and physical function are essential components of a person's identity. When age or injury slows us down, where should a person go to get care and attention that will repair their body? A rapidly changing healthcare landscape may leave patients concerned they won't receive the compassion, excellence in treatment, and value that we all deserve.

It's not that the world isn't filled with claims of good care. Everyone today is bombarded with information about healthcare choices. So much so, that the picture can seem all the more convoluted. It's easy to end up feeling misguided and wonder if the answers to critical healthcare-related questions are being obscured.

In this shadowy landscape, HSS is a beacon of value and confidence for those we serve.

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It isn't easy to earn the right to be the leader in orthopedics and rheumatology. There are challenges in the environment, including: **Outcomes:** Patients want to get back to their lives and their full function. And they don't want it to take any longer than necessary.

Safety: Patients want to face the lowest possible risk of infection and other complications.

Attentive care: The hospital experience should leave patients feeling cared for — not only during their stay, but in the preparations for it and all the way through discharge and recovery.

Cost-effectiveness: No one wants to be hit with costs or even procedures that could have been avoided.

Lifestyle-oriented care: Patients need support in recovering, as well as in preventing future injury. And they need that support to extend beyond hospital walls into their lives.

State-of-the-art care: Patients should know they have the advantage of the latest treatments, and that they're receiving them from clinicians who have helped develop the breakthroughs.

Impact: A great hospital creates value in many ways. It must find new ways to serve patients and communities and to advance its specialty areas of care, improving treatment for those in need through research and education.

At HSS, we base everything we do and say on evidence and experience. That's why so many consider us a beacon of proven quality and value in our specialty.



QUALITY

SPECIALIZATION

EXPERIENCE

At HSS, we focus on musculoskeletal injury and disease. That focus obligates us to achieve excellence in caring for people with orthopedic or rheumatologic problems. Whether it's a limb deformity, a sports injury, a condition from overuse or an accident, spinal stenosis, or a form of arthritis or other autoimmune disease, we have teams of specialists who have devoted their careers to providing patients with the best possible experience and outcome for that exact challenge. We've become renowned for that specialization not only in the New York region, but throughout the U.S. and the world.

Focusing on this area of medicine has enabled us to closely examine every aspect of diagnosis, treatment and recovery in order to continuously improve it. Our teams of caregivers are determined to increase patient safety, minimize discomfort, meet patient needs, avoid unnecessary cost, and

get people back to their routines with the fastest, fullest, most reliable recovery possible. We have learned what works best based on individual diagnoses and treatment options. We validate our approaches with hard data, and by measuring patient satisfaction. That's why our results help set the standards for the field.

This ceaseless drive to continuously and measurably improve care and outcomes in orthopedics, physiatry, pain management, anesthesiology and rheumatology shapes everything we do, from imaging and diagnostic testing to surgery to physical therapy. It's a drive that leads us to feel that no matter how good we've become, we can keep discovering ways to be even better on behalf of our patients.



George Coleman, Jr., a patient in the Hospital's advertising campaign, got back to his job as a professional jazz drummer just 52 days after spinal surgery.

To get good at something, do a lot of it. To be the best at it, make it your single focus. Our only job at HSS is to provide unsurpassed care, research and education in our specialty fields.

We are specialists



Our surgical procedures are performed by sub-specialists, for better outcomes and higher safety.



Patients at HSS receive our renowned rehabilitation services, including physical therapy. That's how we reduce the time it takes to recover function.

RESEARCH

We advance the field

EDUCATION



We're pushing the boundaries of better care in the lab and at the bedside.



HSS is preparing the next generation of leaders in our specialty fields.

Clinicians can do more for patients than deliver the best care available. At HSS our clinicians are developing tomorrow's best care, and advancing the field

We do more than provide the best musculoskeletal care available today. We continually advance the boundaries of that care for our patients and for the world. HSS is unique in having built comprehensive research and education programs focused entirely on orthopedics, imaging, rheumatology and related fields.

Whether it is more advanced imaging techniques, a better elbow implant, a way to replace damaged cartilage, new insights into the biomechanics of the knee, the biomolecular roots of lupus and rheumatoid arthritis, a new approach to managing pain, or the genomics of musculoskeletal disease, research performed and frequently published by HSS clinicians contributes to some of the most important breakthroughs in the field. Our patients are often among the first anywhere to benefit from the resulting advances in diagnosis, treatment and rehabilitation, keeping HSS at the leading edge of patient care and disease prevention.

We also apply our research capabilities to better understanding the paths patients follow throughout treatment and recovery, so that we can constantly innovate and fine-tune those pathways to give our patients even better experiences and outcomes. It's gamechanging research that helps us get it right the first time, and adds value and efficiency to every step of the patient journey.

Surgeons, nurses, therapists and technicians come to HSS from around the world to learn state-of-the-art techniques in the field, through our graduate medical education and continuing education programs. Our orthopedics-focused rehabilitation and nursing residencies provide the most advanced evidence-based training for these specialties. In that way, our current leaders help shape the field's future leaders. It's a commitment that challenges us every day to be the best.



HSS clinicians and services are available throughout the New York region.

We make it simple to get great care



Patients tell their stories of getting 'Back In The Game' at our new online forum. COMMUNITY

FLEXIBILITY

8/9



Our physicians and healthcare team are active in the community, including caring for students in the New York Public School Athletic League.

Needing help to overcome a musculoskeletal challenge or injury shouldn't mean having to put up with the inconvenience and complexities of an inflexible, hard-to-access healthcare system. HSS has worked hard to make it easier for people to get exactly the care and support they need to achieve full, healthy function. Whatever brings you to HSS—improving sports performance, getting a second opinion or setting up surgery—you'll find many ways to benefit from the expertise of our staff.

One way we help is by extending our care into more communities. We operate a range of satellite facilities, and we have programs that bring our services into the workplace and schools. We've even helped put together a training center for professional athletes in New York.

We make things easier here at our hospital, too. Patients considering surgery will find physicians ready to discuss alternatives, and whether a wait-and-see attitude is safe and appropriate. If surgery is the best route, patients are guided ahead of time through pre-operative routines, leading to fewer delays and anxieties on the day of surgery. And all our orthopedic patients receive physical therapy at their bedsides, seven days a week, including evenings if needed.

As welcoming as you'll find us at HSS, we also work to lower the chances you'll stay longer than necessary or to have to keep coming back. Our interdisciplinary teams are at the top of the orthopedics field in reducing the risk of infections and other complications, and avoiding the need for surgical revisions. Our post-surgery patients are often walking the same day as the procedure. Patients receive the rehab and education services they need to speed their recovery and return to their normal daily life.

ACCES



We're making our services available to patients around the world.



The Brooklyn Nets
HSS Training Center
is currently being
developed as a
practice, treatment,
and performance
facility for professional
athletes.

DEDICATION

SUPPORT



The spectrum of care at HSS optimizes safety in the operating room and after surgery in many ways, including anesthesia and pain management.

People who come to us may be harboring fears about their loss of function or other health concerns, and have questions about their upcoming treatments. They also have expectations about how they'd like to be helped, and are eager and hopeful about getting back to their full lives.

These concerns and expectations matter to the patient — and they matter to us at HSS. Concerns and expectations are not only an important component of the patient experience, but they can impact outcomes as well. That's why we put such care into building our team. It's not just our physicians who are dedicated. Our entire staff, including nurses, therapists, physician assistants, technicians, discharge planners, and many others, is highly attuned to the specific needs of musculoskeletal patients, including pain management and comorbidities and to making a difference for patients.

We know every patient is unique. Whether someone has come to us for a simple evaluation or a complex procedure, our coordinated care team will listen, guide, and respond to the patient's particular concerns. Our staff is ready to help with a spectrum of care, from easing physical discomfort, to reducing the risk of falls, to counseling on finance, and much, much more.

We also know how stressful the experience can be on the patient's family, so we consider them under our care as well, supporting them with the information and guidance they need, and keeping them comfortable when they visit or wait. In fact, as a specialty hospital rather than a large general medical center, we think of ourselves as a family, too. That's why we've worked so hard to create a compassionate culture and environment focused on easing patients' many challenges, and on doing everything we can to return people to where they want to be.

CAR

Patient care is about more than state-of-the-art treatments. Everyone at HSS knows it's about understanding beople's needs and feelings, and supporting them in every way possible.

We see the whole patient



Our nurses are trained and experienced in the special challenges and needs of musculoskeletal care.



Whether it's an evaluation a second opinion, or a surgery, we make sure our patients understand all of their treatment options

At HSS, we listen to patients to continuously improve the way we care for them.

Higher Surgical Volume Leads to Higher Quality

HSS performs substantially more orthopedic procedures than other top national hospitals, with more than 120 surgeons performing nearly 30,000 surgeries each year. Research has proven again and again that the providers who get the best results from procedures tend to be the ones who perform those procedures the most often.

With the highest procedure volumes and a reputation for successful outcomes, HSS offers an unrivaled combination of focus, experience and quality. HSS has been ranked #1 in the country for orthopedics by U.S. News & World Report Best Hospitals rankings for five consecutive years. We have also been among the top ranked hospitals for orthopedics and rheumatology for 23 consecutive years.

A National Leader in Volume

HSS 5.683 2.289

National

Orthopedic

Total Medicare-tracked orthopedic surgical volume at HSS as compared to the average at leading national orthopedic hospitals

Source: CMS MedPAR, 2012Q4-2013Q3 Comparion Medical Analytics® Note: Orthopedic Surgical Volume is defined by procedures included in Major Diagnostic Category 8. HSS surgeries span procedures. Here's how Medicare Inpatient surgeries

for two diagnostic a range of orthopedic categories compare with leading national orthopedic hospitals.



Total Medicare-tracked Joint Replacement surgery at HSS as compared to the average at leading national orthopedic hospitals

Source: CMS MedPAR, 2012Q4-2013Q3 Comparion Medical Analytics

At HSS our surgical and nonsurgical specialists work together to develop an optimal care plan for each patient. Our subspecialties include:

Adult Reconstruction & Joint Replacement **Anesthesia Foot and Ankle Hand and Upper Extremity Hip Preservation Limb Lengthening & Complex Reconstruction Orthopedic Trauma** Osteoporosis & **Metabolic Bone Disease** Neurology **Pain Management Pathology & Laboratory Medicine Pediatric Orthopedic Surgery Physiatry Primary Care Sports Medicine Radiology & Imaging** Rheumatology Spine **Sports Medicine & Shoulder**

Getting It Right the First Time

38%

Among patients who come to HSS looking for a second opinion, 38% received a recommendation for a different course of treatment.

Source: HSS internal data pilot, 2014-2015

It all starts with an accurate diagnosis. Many patients come to us with questions about what to do next. Surgery benefits many patients with orthopedic

HSS: 2015

conditions, but it's not right for all patients. We're expert in guiding patients in the appropriate choice of treatment.

Safety is a critical measure of success at Hospitals. When the diagnosis calls for surgery, HSS has found ways to anticipate, measure and minimize potential problems, both common and complex, day in and day out. That's why patients can be assured they have the best chance of a successful outcome at HSS.

HSS ranks in the 1994 percentile in New York State and 1996 percentile nationally in Major Orthopedic Surgery based on avoided complications.

Source: CareChex® — a division of Comparion, FFY2010-FFY2012 MedPAR data

30-day unplanned readmission for Hip/Knee surgery:

At HSS, we're continually working toward reducing the chance patients will need

to come back for an unexpected problem after surgery.

Hospital for Special Surgery

National Rate

5.2%

Source: Medicare "Hospital Compare," Risk-Adjusted, 2010–2013

Delivering the Care Our Patients Want



As is the case in other industries, "likelihood to recommend" is a leading indicator of success. Ninety-two percent of patients

would recommend HSS, compared to 86 percent among other leading national orthopedic hospitals.

Back in the Game

Many of our patients are in pain when they first come to HSS, and often are not able to function in the way they need. On average, these patients do much better after surgery at HSS, according to the information they report to the Hospital.

Patients report improvement two years after Total Hip Replacement



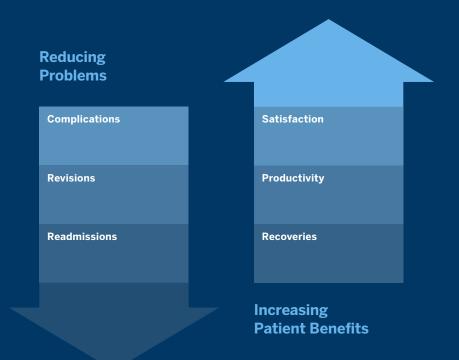
 $Source: HSS\ Arthroplasty\ Registry, \underline{2007-2012}$

Patients report improvement two years after ACL Reconstruction



Source: HSS ACL Registry, 2009-2013

Patients come to HSS for care that will return them to their regular lives without problems or delays. That's why reducing complications, revisions and readmissions remains a priority for us.



Where Top Athletes Go

Some of the most demanding athletic organizations turn to HSS to improve performance, and to prevent and repair injury. Here are some of the teams and organizations we work with:

U.S. Olympic Committee
USA Basketball
USA Swimming
USA Volleyball
USRowing
FIFA
New York Giants
New York Mets
New York Knicks
New York Liberty
Brooklyn Nets
New York Red Bulls
New York Road Runners
Los Leones del Escogido

Port St. Lucie Mets
Brooklyn Cyclones
Westchester Knicks
IMG Academy
St. John's University
Athletics
Iona College Athletics
Saint Peter's University
Athletics
CUNY Athletic Conference
USA Football
Ballet NY
Public School Athletic League
Asphalt Green

The World Comes to Us

120,000+

The number of patients served at HSS last year. Patients want the value we deliver.

104

The number of countries represented by our patient population. We work hard to offer care worth traveling for. **50**

Patients come to HSS from all 50 states in the U.S.



2014 Annual Report

Leadership Report	17
Financial Information	21
Philanthropic Highlights	22
Professional Staff	24
Management & Volunteers	30
Leadership Councils	33
Planned Giving	34
Grateful Adventurers	35
2014 Annual Donors	36
Officers & Board Members	42

16 / 17

Leadership Report

The rise of consumer-driven healthcare challenges the entire industry to demonstrate value

Defining Value

The rise of consumer-driven healthcare challenges the entire healthcare industry to demonstrate value to consumers, employers and insurers. In our field of musculoskeletal care, we also contend with changing lifestyles, longer lifespans and an emphasis on staying healthy at every age, making the need for our services more important. As the global leader in musculoskeletal care, we are uniquely positioned to impact the societal burden of healthcare costs, not only by delivering value, but by defining what value means.

At HSS, we define value by the reliability and efficiency with which we return patients to function, or, as we like to say, "getting people back in the game." HSS Value is a combination of superior outcomes, maximum safety, a top patient experience and lower total cost over an entire episode of care. The outstanding results we achieve have created our worldwide reputation, attracting patients from more than 100 countries and all 50 U.S. states who are overwhelmingly positive about their HSS experience.

Our ability to deliver value is based on the unique combination of strengths that define the HSS Value Proposition: our specialized focus on musculoskeletal care, our evidence-based best practices, and our unique combination of talent and culture. 2014 was a year when we advanced the core priorities of our strategic plan, all of which support and enhance the HSS Value Proposition as we continue to define value in our field and in the broader field of medicine.

Quality Is the Core of Our Value Proposition

The HSS brand is recognized by numerous key measures. The Hospital is ranked #1 in the country for orthopedics and #3 for rheumatology by U.S.News & World Report Best Hospitals 2014-2015 rankings. With the extraordinarily high volume of nearly 30,000 surgeries performed in 2014, we have maintained an equally high level of patient satisfaction, scoring in the 99th percentile in inpatient "likelihood to recommend" among Magnet hospitals, and garnering a Press Ganey Guardian of Excellence Award in the Patient Experience category. HSS also received a Guardian of Excellence in Quality award for HCAHPS Performance and Clinical Quality, another affirmation of the tireless, multi-disciplinary efforts of our employees to provide unsurpassed excellence in our specialized field.

HSS quality is also acknowledged in our reputation for excellence among those for whom peak physical performance is critical. Recently recognized as the Official

Hospital of USA Basketball, HSS also has local ties with professional athletes and those who seek the best physicians and care team for top performance. HSS is the Official Hospital for 20 elite and professional sports organizations and four colleges, and cares for community and neighborhood organizations as well.

Efficiency Increases Our Value

HSS provides the most proficient and efficient care. from start to finish.

Our critical investment in a fully integrated, advanced Electronic Health Record is a catalyst to transform the way we deliver clinical care and improve the patient experience. This investment, the largest IT investment in the history of the organization, is essential to not only maintain our leadership position but also to streamline processes that have long been part of our daily operations. To accomplish this, we have partnered with Epic, a health information technology company that is rated number one in serving the nation's top hospitals, academic medical centers and specialty hospitals, and which shares our culture of excellence.

A synergistic collaboration with Epic is enabling us to set new benchmarks for performance. HSS has been uniquely proactive in our approach to Epic design and implementation, taking the time upfront to holistically rethink and redesign processes first so that the Epic systems can be customized to meet our needs and maximize the positive impact on our patients' lives. A truly interdisciplinary team — made up of our Operational Excellence (OE) staff, Epic developers, Senior Business and

From left to right:

 $\textbf{Steven R. Goldring}, \mathsf{MD}, \mathsf{Chief}\,\mathsf{Scientific}\,\mathsf{Officer}$

Todd J. Albert, MD, Surgeon-in-Chief and Medical Director

Louis A. Shapiro, President and CEO

Kendrick R. Wilson III, Chair

Mary K. Crow, MD, Physician-in-Chief

Operational Leadership, Clinicians, Nurses and frontline staff — has looked across the entire organization with particular focus on initiatives in the following areas: Perioperative Process, Inpatient Care, Patient Access and Enterprise Intelligence. Workgroups are overseeing Transformation, changing practices for enhanced efficiency while implementing Epic, with the result of higher value delivery for patients.

Thought Leadership Unlocks Our Value

The people of HSS embody extraordinary knowledge and talent that we use not only to drive research and innovation,

but also to share through education that increases our impact.

The National Institutes of Health (NIH) selected HSS as one of eleven research groups in a first-of-its-kind partnership focused on solving the mysteries of autoimmune disease in a novel way. The Accelerating Medicines Partnership in Rheumatoid Arthritis and Lupus Network brings together leaders in the field to implement new molecular technologies that will identify the most promising biological targets for the development of new drugs and diagnostics. Insights gained from this collaborative work offer the promise of enhancing

quality of life for patients affected by lupus, rheumatoid arthritis and other autoimmune diseases.

Autoimmune disease research at HSS has a profound impact on the field of medicine and deepens fundamental understanding of medical conditions in the larger population. Recent results of a study that is part of an 11-year, multicenter, NIH-funded initiative known as PROMISSE, have changed the way we look at lupus and pregnancy complications such as preeclampsia by making it possible to better predict who will have a problem pregnancy and pointing the way to possible treatments. What we have learned has great significance not



18 / 19



On June 1, 2015, **Lionel B. Ivashkiv**, MD, was named the Hospital's new Chief Scientific Officer. Dr. Ivashkiv is the David H. Koch Chair in Arthritis and Tissue Degeneration.

only for lupus patients but will also help the broader population: preeclampsia is the largest single cause of maternal and fetal death in the United States.

HSS has long been known as a pioneer in improving care for patients with osteoarthritis (OA), and now we are collaborating with other leading orthopedic centers to investigate ACL-injured knees and their role as a major risk factor for developing OA. Last year, our surgeons, radiologists, and basic scientists started using noninvasive MRI to assess cartilage structure and composition to help understand early factors of OA in ACL patients, and improve understanding of the causes of OA, identify biomarkers, and develop new therapies to improve outcomes for patients with OA.

To accelerate and amplify the continued innovation so essential to our mission and to our long-term success, we launched the HSS Innovation Center (IC). The IC works with physicians and scientists to turn new ideas into real solutions for patient care. The objective is to make sure our inventors have the resources and support they need to translate breakthroughs in musculoskeletal care to the commercial market. The IC also functions as an accelerator, partnering with startup companies to co-develop, test and refine digital health solutions at HSS.

Our global reputation as the most trusted source of education in musculoskeletal medicine was also enhanced in 2014. Our orthopedic surgery residency program was ranked #1 in the first-ever comprehensive national evaluation of residency programs created by Doximity, the physician network. HSS eAcademy, our digital

education platform for professionals, has built a growing international presence, indicated by exchanges with 104 different countries. The platform supports nearly 6,000 members who have enrolled in over 13,000 e-Modules and YouTube videos. With a robust pipeline of new content for 2015, eAcademy is extending our global brand and strengthening preference for HSS education.

Improving Access Expands Our Value

Demand for HSS quality continues to grow, and we are capitalizing on this by finding ways to make HSS more accessible to patients where they work and live.

Companies can provide employees with best-in-class musculoskeletal care at work through our expanding On-Site program in which HSS physicians and physical therapists evaluate and treat employees at a clinic located on the company's campus. HSS already has three such programs in place. We are also bringing HSS closer to where patients live — with brick and mortar facilities like our newly opened Outpatient Centers in Paramus, NJ and Stamford, CT — and online with our new HSS E-Consult platform, which enables patients who may not be able to travel to our campus to consult an HSS physician online from anywhere around the world.

In 2014, we continued to expand our global reach with new international collaborations and relationships aimed at sharing our expertise in delivering world class quality care and outstanding outcomes in orthopedic surgery. This year, HSS started a relationship with Bumin Hospital Group of South Korea

(BHG), a leading general hospital group specializing in orthopedic treatment of spine and joint disorders. HSS will assess their facilities, analyze their treatment plans and identify a strategy to develop a new Sports Medicine Service within BHG. We expanded our presence in Brazil, where in addition to our multiyear agreement with the newly opened orthopedic specialty hospital, Hospitalys Ortopedia, we signed a fouryear agreement with Hospital Alvorada to provide a wide range of consulting services, with a focus on clinical pathways and quality initiatives around total joint replacement. Both hospitals are part of the vast AMIL network, Brazil's largest managed healthcare organization, and both partnerships enhance our brand in the country that will host the 2016 Olympics.

In addition, we built upon our long history of supporting The Foundation of Orthopedics and Complex Spine (FOCOS) in Ghana by signing a humanitarian agreement that formalizes our relationship with FOCOS and provides a framework for FOCOS Orthopedic Hospital's continued growth and improvement. Priorities for this important partnership include education for FOCOS staff and trainees, research exchange, library advisory services, purchasing & procurement assistance and structured service trips for HSS employees to Ghana.

Community Is a Core Value

Caring for our community is a core value of the HSS family and culture, and encompasses our local neighborhood, our nation, and the growing worldwide community of people whose lives have

been touched and transformed by their experience with HSS.

Our first-in-class social media platform, "Back in the Game," is a strategic initiative inspired by the emergence of word-of-mouth as the primary influence on consumer choice of elective care providers. This online forum matches our patients' strong desire to share their often-transformative stories via their own social networks, with potential future patients' desire to learn from the experience of others. On the day it was introduced, "Back in the Game" was already the world's largest forum for orthopedic and rheumatologic patient stories, and with virtually no promotion, the number of stories has surged. By making affinity for HSS more visible and shareable, the forum is generating new patient referrals daily.

HSS is bringing enhanced leadership and supervision to our wide-ranging community benefit programs and services with the formation of a new, Board-level initiative: The HSS Community Benefit & Services Committee. Led by Anne Ehrenkranz, Board of Trustees member, the committee is comprised of HSS Board members, medical staff and other volunteers from community-based organizations, and is dedicated to providing oversight and advice on community program initiatives consistent with the HSS mission and strategic plan. A secondary group, the Community

Programs and Services Committee (CPSC), reports to the Board committee and provides leadership on existing and new community programs while helping to facilitate collaboration between departments. One area both committees are looking at is outcomes. This year, a new initiative was implemented to make outcome measures—such as participant satisfaction, knowledge gain and selfmanagement—consistent across all of our programs, thus improving our ability to quantify their impact in the diverse communities we serve on an institutional level.

Building Financial Strength

HSS had a record-breaking fundraising year in 2014, raising nearly \$80 million in support from visionary new friends and dedicated, longtime partners. This achievement is a testament to our passionate and generous philanthropic community and their commitment to advancing the Hospital's mission for the benefit of patients at HSS and throughout the world. Contributing to this success, the Hospital was honored to receive an extraordinary estate gift of over \$30 million from Leonard and Caryl Marmor, as well as a very generous gift from the Tisch family in honor of which we will name a new Sports Medicine Center.

Our positive financial performance, driven by volume growth, prudent management

and continued philanthropic contributions, puts us on a solid foundation. We had a \$84.6 million gain from Hospital operations last year, which included the Marmor estate gift, and an 8.7% operating margin. Our strong margins over the last several years have built a sound financial base for our mission of bringing the best in musculoskeletal care to more people around the world.

Looking to the Future

Our increased focus on delivering superior value is propelled by the shared values that define our culture and our drive for excellence. Excellence, Integrity, Teamwork, Creativity and Passion are values brought to life every day by the individual and collective actions of every member of the HSS family, advancing our peerless distinction as Where the World Comes to Get Back in the Game.

The changing healthcare environment has created challenges, but it is also creating opportunities for those who define and demonstrate value. With our dedication to patient care, our extraordinary staff and generous donors, and with our intensified energy on strengthening our value proposition, we are positioned for continued leadership and to make the most of the opportunities that lie ahead of us. In 2015 and beyond, we will strive to improve upon what we have always done so well — providing unmatched value to every patient who comes to us for care.

Kendrick R. Wilson III Chair Louis A. Shapiro
President and CEO

Todd J. Albert, MD Surgeon-in-Chief and Medical Director Mary K. Crow, MD Physician-in-Chief Steven R. Goldring, MD Chief Scientific Officer

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Financial Information(1)(2)

Hospital for Special Surgery and **Affiliated Companies**

Statement of Income (3)(4)

(In Thousands)

Year Ended	2014	2013
Hospital for Special Surgery		
Total Revenue ⁽⁵⁾⁽⁶⁾	\$ 971,889	\$ 871,365
Total Expenses ⁽⁷⁾	887,343	830,654
Operating Income from Hospital for Special Surgery	\$ 84,546	\$ 40,711
Affiliated Companies		
Total Revenue ⁽⁷⁾	\$ 70,743	\$ 63,672
Total Expenses ⁽⁵⁾	64,533	59,049
Operating Income from Affiliated Companies	\$ 6,210	\$ 4,623
Operating Income for Hospital for Special Surgery and Affiliated Companies	\$ 90,756	\$ 45,334

Statement of Financial Position

(In Thousands)

December 31,	2014	2013
Assets		
Current Assets (Excluding Investments)	\$ 244,698	\$ 190,669
Investments ⁽⁸⁾		
Current	508,662	432,587
Long Term	109,837	96,314
Assets Limited as to Use	123,313	64,258
Property, Plant and Equipment — Net	482,276	467,347
Other Non-Current Assets	94,046	91,744
Total Assets	\$ 1,562,832	\$ 1,342,919
Liabilities and Net Assets		
Current Liabilities	\$ 302,500	\$ 255,332
Long Term Debt	307,916	257,143
Other Non-Current Liabilities	203,054	159,391
Total Liabilities	813,470	671,866
Net Assets	749,362	671,053
Total Liabilities and Net Assets	\$ 1,562,832	\$ 1,342,919

⁽¹⁾ Includes activities relating to Hospital for Special Surgery and its affiliates (Hospital for Special Surgery Fund, Inc., HSS Properties Corporation, HSS Horizons, Inc., (1) includes activities relating to hospital for special Surgery and its affiliates (hospital for special Surgery rund, inc., HSS Properties Corporation, HSS Horizons, Inc., HSS Ventures, Inc., and Medical Indemnity Assurance Company, Ltd.).

(2) Complete Audited Financial Statements for both Hospital for Special Surgery and affiliates are available upon request from the HSS Development department at 212.606.1196.

(3) Excludes \$38.8 million and \$31.4 million of restricted philanthropic contributions in 2014 and 2013, respectively.

(4) Excludes non-operating portion of changes in unrealized gains and losses on investments.

(5) Includes \$1.3 million of transactions between affiliates that are eliminated in consolidation in 2014 and 2013.

 ⁽⁵⁾ Includes \$1.5 million to it arisactions between a milliates triat are eliminated in consolidation in 2014 and 2013.
 (6) Includes a distribution of \$33.4 million the Hospital received as a bequest from a Trust in 2014.
 (7) Includes \$54.5 million and \$52.7 million of transactions between affiliates that are eliminated in consolidation in 2014 and 2013, respectively.
 (8) Hospital for Special Surgery is the beneficiary in perpetuity of income from an outside trust. The fair value of investments in the trust are not included above and were \$37.9 million and \$37.6 million at December 31, 2014 and 2013, respectively.

Philanthropic Highlights

2014: A Historic Year for HSS with Nearly \$80 Million Raised

Hospital for Special Surgery made history in 2014, raising nearly \$80 million — the most ever in a single year — from thousands of generous individuals, foundations, and corporations. This significant milestone includes an estate gift that brought in over \$30 million in unrestricted support from a couple deeply inspired by the Hospital's mission. HSS was also honored to be recognized as a "High Performer" by the Association for Healthcare Philanthropy for its exemplary performance in healthcare fundraising. HSS is well-positioned to meet the future and continue to lead the field of musculoskeletal medicine, thanks to the extraordinary commitment of dedicated partners who share the Hospital's vision to improve the mobility and quality of life for patients worldwide.

Building on Success

Special Surgery's unmatched reputation and legacy of excellence have helped to build an exceptional foundation of support from new and longtime donors. The Hospital's fundraising has grown exponentially in recent years, enabling HSS to expand its clinical services, sustain and enhance medical education, and pioneer breakthrough research in musculoskeletal and autoimmune diseases. Our patients are the most important beneficiaries of this growth, driving everything we do.

Total Philanthropic Giving

In 2014, more than 5,400 donors contributed over \$79.5 million to the Hospital. Grateful patients and friends, who give individually, through their family foundations, or by bequests, are critical to our success as an institution and are the backbone of our fundraising efforts. They account for more than 90% of the funds contributed in 2014.

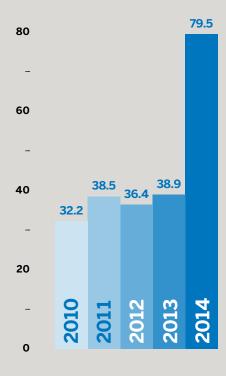
Nearly one-third of funds raised in 2014 supported the growth and enhancement of the Hospital's buildings and laboratories. The expansion of HSS's infrastructure is vital to our efforts to meet the growing demand for our services, continue to provide patients with the highest quality of care, and ensure the advancement of world-class research.

HSS Annual Benefit Celebrations

The Hospital's 31st Annual Tribute
Dinner in 2014 raised an unprecedented
\$3.1 million. The event honored HSS's
beloved Life Trustee and pillar of the
financial and philanthropic communities, the late William R. Salomon.
Jo A. Hannafin, MD, PhD, attending
associate orthopedic surgeon and
Director of Orthopedic Research at
HSS, received the Hospital's Lifetime
Achievement Award for her outstanding contributions to HSS and the
thousands of patients she has served
throughout her distinguished career.

Growth in HSS Fundraising Over the Past 5 Years

(\$ in millions)

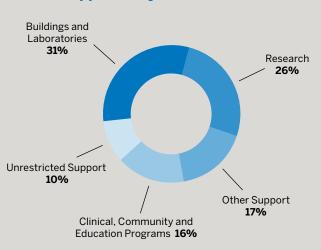


22 / 23

HSS 2014 Giving by Source

Individuals and Family Foundations 46% Bequests 45% Corporations 1% Foundations 8%

Areas Supported by 2014 Donations



The Tribute Dinner is traditionally the largest source of unrestricted support for the Hospital, and this year was no exception. Funds raised through the event enable the Hospital to uphold its promise to provide an unparalleled level of expert and compassionate care to all patients. Chaired by Trustees Kathryn Chenault, Alan S. MacDonald, and Patricia G. Warner, the Tribute Dinner welcomed nearly 1,100 special friends of HSS.

Thanks to the dedicated efforts of Chair Barbara Albert and Co-Chairs Anne Altchek, Renee Flug, and Anne Roberts, the HSS Autumn Benefit raised nearly \$770,000 in support of medical education to advance the Hospital's commitment to training the next generation of leaders in musculoskeletal medicine.

The eighth annual Big Apple Circus
Benefit raised more than \$660,000 for
pediatric care and research at HSS—
making the 2014 Benefit the most
successful yet. Co-Chairs Monica A.
Keany, Trustee; Kate Doerge, Advisor;
and David M. Sher, MD, brought together
nearly 800 guests for the sold-out
Benefit. Funds raised help to advance
the Hospital's vision to create a better
future for every child who needs us.

Annual Fund

The Annual Fund remains a vital source of strength for HSS, enabling Special Surgery to advance its mission of providing unparalleled clinical care, research, and education. In 2014, HSS raised nearly \$7.9 million in unrestricted funding. This recurring and growing source of support helps to solidify the Hospital's position as the world's foremost center of excellence in musculoskeletal health.

Giving for the Future

In 2014, HSS received an increased number of estate gifts and other planned gifts that are helping to fuel advances in musculoskeletal medicine and patient care. One such generous gift was received from Dr. and Mrs. Leonard Marmor, totaling more than \$30 million. (Read more about what inspired Dr. and Mrs. Marmor and other planned giving donors on page 34). Donors who choose to help secure the Hospital's future by making legacy gifts play an essential role in creating a better future for those affected by musculoskeletal disease today and for years to come. The Wilson Society, which honors and celebrates the generosity of friends who have included the Hospital in their estate plans, is sustaining and building the long-term strength of the Hospital.

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(April 1, 2015)

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24 / 25

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15 26 / 27

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HSS: 2015 28 / 29

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Adjunct Associate Scientists

Robert Blank, MD, PhD
Lawrence Bonassar, PhD
Lara Estroff, PhD
Hassan Ghomrawi, PhD
Philip Giampietro, MD, PhD
Elizabeth Kozora, PhD
Elizabeth Lachs, MD
Daniel MacDonald, PhD
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Luminita Pricop, MD
Licia Selleri, MD, PhD
Animesh Sinha, MD, PhD

Adjunct Assistant Scientists

Asheesh Bedi, MD Nikolaus Binder, MD Jonathan Bourne, PhD Chris Chen, PhD Robert Closkey, MD Eve Donnelly, PhD Eugenia Giannopoulou, PhD Melanie Harrison, MD Peter Kloen, MD Dejan Milentijevic, PhD Lance Silverman, PhD Aasis Unnanuntana, MD Sinisa Vukelic, PhD

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(April 1, 2015)

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S: 2015 30 / 31

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Mrs. Robert H. Freiberger

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Ms. Frances Frank

Mrs. James Graham, Jr.

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Ms. Mary Murphy

Ms. Marie Sherry

Dr. Beth Viapiano

Ms. Lee Weber

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Ms. Anery Aste

Ms. Bernarda Berard

Mr. Frederick Chiao

Mr. Blaine Keller

Ms. Jenny Lin

Ms. Desiree Lowe

Ms. Bette Nelson

Ms. Bebe Prince

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Ms. Serena Steinfeld

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SS: 2015 32 / 33

Leadership Councils

Hospital for Special Surgery is proud to recognize our Councils — leadership groups dedicated to advancing the missions of important services at the Hospital.

Pediatric Council

The Pediatric Council is dedicated to furthering the mission and goals of the Lerner Children's Pavilion, the "hospital-within-ahospital" for children at HSS. The Council aims to increase awareness of the Hospital's expertise in pediatric musculoskeletal medicine. Additionally, the group raises critical financial support for patient care and cutting-edge research. Council members also lead special projects, including helping to strengthen the Hospital's Child Life Program and planning art exhibitions to enhance the environment of care in the Pavilion.

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Rheumatology Council

The HSS Rheumatology Council is dedicated to advancing the mission of the Hospital and its clinical, scientific, and educational activities related to rheumatologic, autoimmune, and inflammatory illnesses. Its primary goals are fundraising for and raising awareness of the work being conducted by the Division of Rheumatology, as well as educating the public about rheumatologic disease.

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Spine Care Institute Council

The Spine Care Institute Council is dedicated to supporting the mission of the HSS Spine Care Institute (SCI), a comprehensive, multidisciplinary center of excellence for the care of spine pathology. Founded in 2010, the SCI provides the highest standard of patient care, advances cutting-edge research, and educates both professional colleagues and the public. Ultimately, activities conducted in the SCI drive dramatic improvements in the treatment and outcomes of patients with spinal disorders. By raising essential philanthropic support, the Council helps to advance important clinical, research, and educational programs in the SCI.

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Planned Giving

The Wilson Society

Named for former Surgeons-in-Chief Dr. Philip D. Wilson, Jr. and the late Dr. Philip D. Wilson, Sr., the Wilson Society recognizes donors during their lifetimes for including the Hospital in their estate plans. Wilson Society members are helping HSS continue its tradition of compassionate, unparalleled medical care far into the future.

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Wilson Society **Advisory Council**

The newly-founded Wilson Society Advisory Council comprises a premier group of estate and financial planning specialists who serve as ambassadors for the Hospital and advise HSS on matters related to their areas of expertise.

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Legacy Gifts

HSS appreciates every legacy gift, and we remember with gratitude those whose gifts were received in 2014. These generous and thoughtful donors provided nearly \$36 million in support, playing an important role in the success of the Hospital and our efforts to provide patients with the most exceptional musculoskeletal care.

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34 / 35

Grateful Adventurers



There aren't many mountains that scare Alan and Ann Mintz. After decades of adventures, they have no intention of slowing down. They credit HSS with keeping their joints up to the task. The Hospital is grateful for their generosity and friendship.

Having just been dropped by helicopter onto the side of a snow-blanketed mountain, Alan and Ann Mintz adjusted their gear one last time before descending. As they stared down at the ungroomed slope, complete with a 25-foot jump, a young skier tapped 72-year-old Alan on the shoulder. "You know," he said, "most people your age would have stopped doing this twenty years ago."

Whether they're heli-skiing, scaling the Himalayans, or biking through remote corners of the world, Alan and Ann have an undeniable lust for life. "When it comes to these sports, we don't plan on hanging it up anytime soon," says Ann. "It's our passion to keep at it."

Unsurprisingly, their passion has taken a toll on many of their joints and ligaments. Alan and Ann have each faced multiple procedures and replacement surgeries brought on by the stress of a hyperathletic life. The Mintzes first came to

HSS 16 years ago when Alan suffered a knee injury on the slopes in Vail, Colorado, not far from their home. A local surgeon was prepared to rush Alan into surgery when a good friend urged Alan to call a physician at HSS for a second opinion.

"That advice made all the difference," recalls Alan. "I was instructed to hold off on surgery for several weeks until the knee stabilized." Alan did exactly that before ultimately coming to HSS for his surgery. "The procedure went perfectly, and my knee has held up beautifully after all this time, in spite of everything I do to it!" he says. "Now we have all our repairs done at HSS, and we send everyone we know to Special Surgery."

Ann, a former registered nurse, believes that it is HSS's unmatched focus on providing the highest quality care and delivering unsurpassed results for patients that makes it so special. "You really experience total care here, from

the way they prepare you for surgery, to how quickly they get you up, moving, and back to your home and life," she says. "After my knee replacement I was on the tennis courts within two months, without pain and without a brace."

Through it all, the Mintzes have yet to slow down, a fact to which they credit HSS. "HSS restored our mobility and that's been so important to our lives," says Alan. As an expression of gratitude for the care they have received, Alan and Ann were inspired to include HSS in their philanthropy. "We want to help HSS provide as much benefit to others as possible." They have made generous annual gifts and recently included HSS in their estate plan, joining the Hospital's legacy Wilson Society. "We know that HSS puts their resources to the best possible uses," says Alan. "HSS keeps people doing what they want to do, and we are proud to help an organization that changes lives."

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SS: 2015 38 / 39

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S: 2015 40 / 41

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